



Life Insurance Policy Application

1. Proposed primary/first insured

| | | | | |
|-------------------------------------|----------------------------|------------------------------------|-----------|-------------------------|
| First name | | MI | Last name | |
| <input type="checkbox"/> Male | Date of birth (mm/dd/yyyy) | | Age | Social Security number |
| <input type="checkbox"/> Female | | | | |
| Residence address (street required) | | | | |
| City | | State | ZIP code | Email address |
| Home phone number | Business phone number | Place of birth (state and country) | | Driver's license number |
| State of issue | | | | |

2. Occupational/financial information (proposed primary/first insured)

| | | | | |
|---|---|-------------------|---------------|---|
| Employer's name | | Occupation/Duties | | |
| Length of employment | If less than two years, provide previous employer, occupation and length of employment: | | | |
| If self-employed, include the type of business. | | Net worth | Annual income | See Underwriting Guidelines to determine if financial statement NB2012B or P should accompany this application. |
| | | \$ | \$ | |
| Are you limited from working full time? <input type="checkbox"/> Yes <input type="checkbox"/> No If Yes, provide details: | | | | |

3. Policy information

| | | |
|----------------|--------------------------------|------------|
| Delivery state | Specified amount (face amount) | Rate class |
|----------------|--------------------------------|------------|

4. Product information (Products may not be available in all states)

Life Pro+SM Life Insurance Policy

Death Benefit Option (check one). If a box is not selected, Option A will be issued.

- A (specified amount)
- B (specified amount plus accumulation value)
- C (specified amount plus total premium paid)

Definition of life insurance test (check one). If a box is not selected, GPT will be issued.

- Cash value accumulation test (CVAT)
- Guideline premium test (GPT)

Select the following allocations in increments of "1". The minimum allocation is 1%. Total must equal 100%.

Interest earning account _____%

Standard allocations (You cannot allocate to Standard allocations and Select allocations at the same time):

| | |
|--|--|
| Monthly sum S&P 500 _____% | Annual point-to-point blended _____% |
| Annual point-to-point S&P 500 _____% | Annual point-to-point blended w/ Annual Floor _____% |
| Monthly sum Nasdaq-100 [®] _____% | Monthly average blended _____% |
| Annual point-to-point Nasdaq-100 [®] _____% | Trigger S&P 500 _____% |

Select allocations (You cannot allocate to Standard allocations and Select allocations at the same time):

| | |
|--|--------------------------------------|
| Monthly sum S&P 500 _____% | Annual point-to-point blended _____% |
| Annual point-to-point S&P 500 _____% | Monthly average blended _____% |
| Monthly sum Nasdaq-100 [®] _____% | |
| Annual point-to-point Nasdaq-100 [®] _____% | |

Optional riders

- Premium Deposit Fund Rider Initial Deposit amount \$ _____
Premium Deposit Fund Period: 3 years 4 years 5 years 6 years 7 years 8 years 9 years 10 years
- Enhanced Cash Value Rider (not available with any other riders)
- Additional Term Rider Rider specified (face) amount \$ _____
- Other Insured Term Rider (Complete Supplemental Application NB6010-01-OR)
Rider specified (face) amount \$ _____
- Child Term Rider _____ units (\$1,000 per unit. Minimum 5 units/maximum 10 units. Issued to child(ren) ages 15 days to age 20).
Available at initial application or policy anniversary after birth of first child, complete Supplemental Application NB6010-01-OR
- Waiver of Specified Premium Rider Waiver amount \$ _____
(Minimum: \$300/year; Maximum: lesser of \$150,000/year or 2 times the minimum annual premium)
- Enhanced Liquidity Rider (check one) 50% 100%

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5. Beneficiary information – proposed primary insured’s/beneficiary/designated survivorships – percentage must equal 100% for primary and 100% for contingent. Note: Distribution will be made equally or to the survivor(s) unless otherwise noted.

| | | | |
|------------|----|-----------|--|
| First name | MI | Last name | |
|------------|----|-----------|--|

| | | | |
|---------------------------|------|-------|----------|
| Address (street required) | City | State | ZIP code |
|---------------------------|------|-------|----------|

| | | | |
|---|------------|--------------|------------------------|
| <input type="checkbox"/> Primary <input type="checkbox"/> Contingent | Percentage | Relationship | Social Security number |
|---|------------|--------------|------------------------|

| | | | |
|------------|----|-----------|--|
| First name | MI | Last name | |
|------------|----|-----------|--|

| | | | |
|---------------------------|------|-------|----------|
| Address (street required) | City | State | ZIP code |
|---------------------------|------|-------|----------|

| | | | |
|---|------------|--------------|------------------------|
| <input type="checkbox"/> Primary <input type="checkbox"/> Contingent | Percentage | Relationship | Social Security number |
|---|------------|--------------|------------------------|

| | | | |
|------------|----|-----------|--|
| First name | MI | Last name | |
|------------|----|-----------|--|

| | | | |
|---------------------------|------|-------|----------|
| Address (street required) | City | State | ZIP code |
|---------------------------|------|-------|----------|

| | | | |
|---|------------|--------------|------------------------|
| <input type="checkbox"/> Primary <input type="checkbox"/> Contingent | Percentage | Relationship | Social Security number |
|---|------------|--------------|------------------------|

Proposed primary insured’s beneficiary if not an individual – percentage must equal 100% for primary and 100% for contingent

| | |
|--|---|
| <input type="checkbox"/> Primary <input type="checkbox"/> Contingent | <input type="checkbox"/> Trust <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Sole proprietorship |
|--|---|

| | |
|-------------------------------------|--|
| Trust/Business name (if applicable) | If trust is named, provide trustee’s first and last name |
|-------------------------------------|--|

| | | |
|------------|----------------------------|--|
| Percentage | Date of trust (mm/dd/yyyy) | Tax or employer ID number (if available) |
|------------|----------------------------|--|

6. Proposed owner's information, if other than proposed insured **Individual**

| | | |
|-------------------------------------|------------------------|----------------------------------|
| First name | MI | Last name |
| Date of birth (mm/dd/yyyy) | Social Security number | Relationship to proposed insured |
| Home phone number | Business phone number | |
| Residence address (street required) | | |
| City | State | ZIP code |
| Optional mailing address | | |
| City | State | ZIP code |

 Trust **Corporation** **Partnership** **Sole proprietorship**

| | | |
|--|--|------------------------|
| Trust/Business name (if applicable) | If trust is named, provide trustee's first and last name | |
| Date of trust (mm/dd/yyyy) | Tax or employer ID number | Preferred phone number |
| Trustee/Business address (street required) | | |
| City | State | ZIP code |
| Optional mailing address | | |
| City | State | ZIP code |

 Proposed joint owner (proposed owners are joint tenants with rights of survivorship) or **Contingent owner**

| | | |
|-------------------------------------|------------------------|-------------------------------------|
| First name | MI | Last name |
| Date of birth (mm/dd/yyyy) | Social Security number | Relationship to proposed insured(s) |
| Residence address (street required) | | |
| City | State | ZIP code |
| Optional mailing address | | |
| City | State | ZIP code |

7. Premium informationTotal amount submitted with Application None, or enter amount \$ _____Frequency, check one Single premium Annually Semiannually Quarterly Monthly (complete EFT authorization, and provide void check)

| | | | |
|-------------------------------------|-----|-----------------------|--------------------------|
| Lump-sum amount (Non-1035 exchange) | \$ | Billed premium amount | Additional billed amount |
| 1035 exchange amount | +\$ | | |
| Total lump sum | =\$ | \$ | \$ |

Is lump sum coming from a 1035 exchange of a life insurance policy? Yes NoIf from a life insurance policy, was the contract that is being replaced a Modified Endowment Contract (MEC)? Yes No

8. Replacement (proposed primary/first insureds)

Does the proposed primary/first insured have existing:

- 1. Annuity contracts? Yes No
- 2. Life insurance policies? Yes No
 Will the life insurance policy being considered replace or change existing contracts or policies? Yes No
 Amount of life insurance currently in force? \$ _____

9. Insurance activity

Amount of life insurance currently in force \$ _____ or None in force or applied for

Amount of life insurance currently applied for, other than the amount being applied for on this application \$ _____

| | | |
|-----------------|-------------|-------------------------|
| Name of company | Face amount | Date issued/applied for |
|-----------------|-------------|-------------------------|

Applied for Inforce If applied for, will both policies be taken? Yes No

| | | |
|-----------------|-------------|-------------------------|
| Name of company | Face amount | Date issued/applied for |
|-----------------|-------------|-------------------------|

Applied for Inforce If applied for, will both policies be taken? Yes No

| | | |
|-----------------|-------------|-------------------------|
| Name of company | Face amount | Date issued/applied for |
|-----------------|-------------|-------------------------|

Applied for Inforce If applied for, will both policies be taken? Yes No

| | | |
|-----------------|-------------|-------------------------|
| Name of company | Face amount | Date issued/applied for |
|-----------------|-------------|-------------------------|

Applied for Inforce If applied for, will both policies be taken? Yes No

List any additional insurance in force or applied for in Section 10.

Have you ever been charged an extra premium or been declined coverage with another company? Yes No
 If Yes, provide details:

10. Special requests:

11. Nonmedical section (proposed primary/first insured)

Provide details to any No answer for question 3, 5 and 13 and any Yes answer for questions 1, 2, 4 through 9, 12 through 14, and 18.

- 1. Have you smoked one or more cigarettes or used any other form of tobacco/nicotine within the past 10 years? Yes No
 (If Yes, include date of last use, type of tobacco or nicotine, and amount used.)
- 2. Do you drink alcoholic beverages? Yes No
 (If Yes, please advise frequency, number of drinks per occasion and type of alcohol used.)
- 3. Are you a U.S. Citizen? Yes No
 If No, do you hold a green card or Visa? Yes No
 Provide green card number or type of Visa: _____
 Indicate how long you've been in the U.S.: _____
- 4. Are you a member or do you intend to become a member of the armed forces, including reserves? Yes No
- 5. Do you currently drive? Yes No
 If Yes, have you had any moving violations, including driving under the influence, or your driver's license suspended or revoked in the past 10 years? (List date(s) and violation type(s).) Yes No
- 6. Have you ever flown or plan to fly as a pilot or student pilot? (If Yes, complete aviation questionnaire NB2270-01.) Yes No
- 7. Do you intend to travel outside the US or Canada within the next two years? Yes No
 (If yes, please provide reason for travel, anticipated dates of travel, including frequency of travel, where you'll be traveling – name of country and locale, and length of travel.)

11. Nonmedical section (continued)

Provide details to any No answer for question 3, 5 and 13 and any Yes answer for questions 1, 2, 4 through 9, 12 through 14, and 18.

- 8. Have you engaged in, or do you intend to engage in any sports, such as powered vehicle racing, ballooning, hang gliding, scuba diving, sky diving mountain climbing, cave exploring, rodeos, bungee jumping, or where the purpose is to beat a previously set record? Yes No
(If Yes, complete avocation questionnaire NB2271-01-OR.)
- 9. Have you ever been convicted of a crime or are you currently on probation? Yes No
(If Yes, provide type of conviction(s) and date(s) of probation, name of county and state where convicted, and date(s) of convictions.)
- 10. Has anyone offered you "free Insurance," a cash payment or some other promised benefit as an incentive to apply for this life insurance policy? Yes No
- 11. Have you been involved in any discussions regarding selling this life insurance policy? Yes No
- 12. Have you had or have you discussed having an evaluation to determine your life expectancy by any person or entity, other than Allianz or its representative, in the last one year period or the next one year period? Yes No
(If Yes, please explain)
- 13. Will any portion of the premium for this insurance be financed? Yes No
(If No, what source of funds will be used to pay for this policy? (for example, income, savings, investments, or mortgage) Will any portion of the premium for this insurance be paid for by someone else? If Yes, by whom?)
(If Yes, are you obligated to repay the loan? What is the plan to repay the loan? Will you be able to pay the premiums on the policy if you were not able to renew the loan at some time in the future?)
- 14. Have you discussed changing ownership or beneficiaries once this policy is issued? Yes No
(If Yes, please provide the changes that will be made?)
- 15. Do you believe this life insurance policy that you are applying for will meet your insurance needs and financial objectives? Yes No
- 16. Did the agent discuss with you your current life insurance policies and other assets prior to your decision to purchase this life insurance policy? Yes No
- 17. Do you feel you have sufficient liquid assets available for living expenses and emergencies in addition to the money allocated to pay the life insurance premiums? Yes No
- 18. Do you engage in regular exercise? Yes No
(If yes, please provide type of exercise, how often you exercise, and how long you exercise.)

| Question | Details |
|----------|---------|
| | |
| | |
| | |

12. Medical section (proposed primary/first insured)

Name of your personal physician

Address of your personal physician

Phone number of your personal physician

Date of last visit

Reason consulted

Diagnosis made – treatment prescribed

Provide details to any questions answered Yes at the end of Section 12.

12. Medical section (continued)

1. Your height in feet and inches: _____ ' _____ " 2. Your weight in pounds: _____ lbs.
3. Has your weight changed 10 pounds or more (weight loss or gain) in the past 12 months?..... Yes No
4. Do you have any physical deformity or defect? Yes No
5. Within the past 10 years, have you received medical advice or has treatment been recommended or received for:....
- a. Any abnormality or disease of the brain or nervous system, including depression, psychiatric or mental disorder, seizures, stroke or Transient Ischemic Attack (TIA), Parkinson’s disease, Multiple Sclerosis, Amyotrophic Lateral Sclerosis (ALS), Muscular Dystrophy, dizziness, numbness, or weakness?..... Yes No
 - b. Any disease or abnormality of the heart or blood and blood vessels including high blood pressure, heart attack or coronary artery disease, congestive heart failure, irregular heartbeat, peripheral vascular disease, anemia, or other blood disorder? Yes No
 - c. Any disease or abnormality of the lungs or respiratory system including asthma, emphysema or chronic obstructive pulmonary disease (COPD), or sleep apnea?..... Yes No
 - d. Any disease or abnormality of the liver, pancreas, rectum or intestines, stomach or esophagus including hepatitis or cirrhosis, Barrett’s esophagus, Crohn’s or ulcerative colitis? Yes No
 - e. Any disease or abnormality of the kidneys or urinary system, breasts, prostate, genitals, or reproductive system including sexually transmitted diseases other than Human Immunodeficiency Virus (HIV) or Acquired Immune Deficiency Syndrome (AIDS)? Yes No
 - f. Diabetes or any other disease or abnormality of the thyroid or other glands? Yes No
 - g. Any disease or abnormality of the joints, muscle, or bones including arthritis, fibromyalgia, fatigue, systemic lupus (SLE), back trouble, osteoporosis, or joint replacement? Yes No
 - h. Any disease or abnormality of the eyes, ears, nose, throat or skin?..... Yes No
 - i. Any disease or abnormality of the immune system (other than HIV or AIDS)?..... Yes No
6. Have you ever received medical advice or has treatment been recommended or received for any cancer, tumor, or other abnormal growth? Yes No
7. Within the last 12 months, have you ever noticed any lump in your breast, lymph nodes, or elsewhere on your body?..... Yes No
8. Have you ever received treatment for or been diagnosed by a member of the medical profession for positive HIV status, Acquired Immune Deficiency Syndrome (AIDS), or AIDS Related Complex (ARC)?..... Yes No
9. Within the past 10 years, have you used marijuana, cocaine, heroin, amphetamines, barbiturates, morphine, LSD, PCP, or any other hallucinogenic or narcotic drug or controlled substance?..... Yes No
10. Within the past 10 years, have you been advised to seek or had treatment for alcohol use or drug dependency?..... Yes No
(If Yes, include the date(s) of treatment, type of treatment and name of facility, if applicable.)
11. Have you been prescribed or are you presently taking medication including prescription, nonprescription, or alternative remedies (i.e. holistic or herbal)?..... Yes No
12. Within the past five years, other than above, have you consulted, or had any checkup or physical consultation by a medical professional, had any diagnostic testing, been a patient in a hospital, or clinic, or have you had or been advised to have surgery? Yes No
13. In the past 10 years, have you been treated or diagnosed with any other medical condition(s) not previously disclosed?..... Yes No
14. Within the last five years, have you ever or are you currently receiving benefits from a disability or long term care insurance plan, state or county assistance program, Medicaid, state or federal disability program or worker’s compensation? Yes No
15. Within the past five years, have you refused recommended surgery or treatment? Yes No

12. Medical section (continued)

16. Please fill in the box below regarding your family members (mother, father and siblings). If they have been diagnosed with and/or treated for cancer, stroke or aneurysm, diabetes, heart disease, surgery, or failure, including coronary bypass, or any neurodegenerative disorder, please provide details below:

| Relationship to Applicant | Current age, if living | Details to any of the conditions named above including type of cancer, if applicable | Age at diagnosis, if applicable | Age at death if applicable |
|---------------------------|------------------------|--|---------------------------------|----------------------------|
| Mother | | | | |
| Father | | | | |
| Brother(s) | | | | |
| Sister(s) | | | | |

Complete questions 17-19 only if age 66 and above

17. Within the past 12 months, have you ever required or do you currently require assistance or supervision, or are you limited in performing any daily activities such as bathing, dressing, toileting, managing money, using the telephone, driving, eating, mobility, or managing medication? Yes No
18. Within the past 12 months, have you ever required or do you currently require or use a cane, brace(s), walker, wheelchair or any other medical appliance such as catheter, oxygen equipment, respirator or dialysis machine?..... Yes No
19. Within the past five years, have you had symptoms of, been diagnosed with, or been treated by a member of the medical profession for incontinence, imbalance or gait disturbance, confusion, dementia, Alzheimer’s disease, or memory loss? Yes No

Provide details here

| Question | Date | Details or reason | Name and address of medical source or facility |
|----------|------|-------------------|--|
| | | | |
| | | | |
| | | | |
| | | | |

Note: List any additional medical details in Section 12.

13. Acknowledgement and signatures

I understand that the complete application consists of my written answers to the questions in this application and any supplemental applications. I agree, to the best of my knowledge and belief, that the questions have been answered completely and truthfully. I am aware that Allianz will rely on these answers and that if my answers are not complete and true, to the best of my knowledge and belief, my policy may not be valid, subject to the Incontestability provision in the policy. All statements and descriptions made here are considered to be representations and not warranties. I agree that any insurance approved by Allianz for issuance as a result of this Application shall be considered in force only when, during my lifetime and continued insurability, a policy is issued by Allianz, said policy is received and accepted by me, and the first premium has been paid. Information obtained from this application will be used only for the purpose of obtaining the coverage applied for.

CAUTION: Review your answers carefully; if your answers are incorrect or untrue, Allianz may have the right to deny benefits or rescind your policy, subject to the Incontestability provision in the policy.

Make all checks payable to Allianz Life Insurance Company of North America. Do not make checks payable to an agency, broker, agent, or leave payee blank.

Signed at: _____
City State

Proposed primary insured's/first insured's signature: X _____ Date _____

Owner's signature: X _____ Date _____

To be answered by licensed agent:

I certify that the statements of the proposed insured and owner (if different than the primary insured) have been correctly recorded in this application.

To the best of my knowledge, the proposed insured does not does have existing life insurance policies or annuity contracts.

To the best of my knowledge, the insurance applied for in this application will not will replace existing insurance.

Agent's signature: X _____ Date _____

14. Agent information

| | |
|--------------------|------------------|
| Printed agent name | Telephone number |
| Printed agent name | Telephone number |